

The BSA has a year round growth plan which is designed to facilitate Scout recruitment and pack-troop relations. The South Mountain District Membership Committee supports the individual units as they implement their yearly growth plan and will offer monthly advice to units in this column to give your unit leaders some ideas and suggestions.



**JANUARY:**



**Our Contest is Over!!**

The South Mountain District Membership Committee has wrapped up our first TOP GUN recruitment campaign for the district PACKS. We hope you had as much fun with the program as we did and this helped to energize your recruitment plan. Please visit the South Mountain District Website and click on the Membership Tab for current totals. Below are the FINAL point totals by unit. CONGRATULATIONS to PACK 199 for winning the coveted TOP GUN award as the top recruiting PACK for 2012 and a pizza party for their entire PACK. If you have any questions, contact Mark Firth, District Membership Chair at [Stee1cty@yahoo.com](mailto:Stee1cty@yahoo.com).

**FINAL TOP GUN POINT TOTALS BY UNIT:**

UNIT	POINTS	UNIT	POINTS	UNIT	POINTS	UNIT	POINTS
199	37	333	34	352	17	1742	9
306	16	334	14	359	9		
311	9	335	2	360	9		
317	9	343	9	362	2		
319	14	346	29	364	26		
321	30	347	21	368	9		
329	34	349	7	383	0		

Preparations for the cross over of your second year Webelos should be well underway. Identify all those scouts who will be crossing over and assist them to find a Troop that best suits their individual and family needs.

**January Activities:**

Plan the cross over ceremony and contact the local scoutmasters who will be accepting the Webelos into their troop. If you had a den chief assigned to a Webelos den be sure to thank them for their service.

Have a pinewood derby planned? Why not invite other school age children out to the Pack for a day of excitement. Have some applications on hand and someone to answer parent questions. This event can serve as an early-spring recruitment drive.